

PROFILE

A qualified Naval Architect and Chartered Engineer with twenty years experience in the marine industry, currently the director of evolute ltd. He has worked at all levels, including crew on-board large yachts and in shipyards, designing and overseeing the build of two patrol craft for the Ministry of Defence, operational management of large yachts, a Ship Surveyor for Lloyd's Register, Sales Director for a bespoke audio visual and electronics integrator, Project Manager and Owner's Representative for the construction of five new large luxury yachts and several refits. Currently managing the refit of a superyacht support ship.

With this broad range of experience he is very well positioned to provide an in depth knowledge of the large yacht industry and offer expert advice to clients, whether they are the owner, shipyard, broker, financier or legal representative.

PROFESSIONAL QUALIFICATIONS

Chartered Engineer registered with Engineering Council (C.Eng)
Member of the Royal Institution of Naval Architects (MRINA)

EDUCATION

B.Eng. (Hons) Mechanical & Aeronautical Design Engineering
HND Naval Architecture
HND Hotel, Catering and Institutional Management

CAREER HISTORY

DIRECTOR EVOLUTE Ltd - July 2006 to present
A company specialising in superyacht project management, owner's representation, naval architecture and audio visual consultancy

Recently just completed an 18 month refit of 60m yacht support vessel, sub-contracted by Hill Robinson. Also conducting valuation surveys and general technical consultancy works.

Project manager/owner's representative for the conversion of a 60m offshore supply vessel to a yacht support ship with the first CAP437 commercial helideck.

Development of specifications for several newbuild projects including a 120m yacht and a 77m support catamaran.

Consulting to an audio visual company and clients on audio visual systems.

Contracting to a leading security company on solutions for anti-piracy vessels to protect oil and gas installations in the Gulf of Aden and superyachts transiting the area.

Development and lecturer for Flagship Client representative course in association with SYBASS (Superyacht Builders Association)

DIRECTOR SALES AND PROJECTS ANT Limited - March 2004 to July 2006
Bespoke electronics company specialising in audio visual, communications and IT

Achievements

- Developed the large yacht new build division of the business
- Initiated and implemented a programme of re-branding and marketing which has resulted in
- ANT Ltd becoming one of the key suppliers to the industry and gaining the Queen's Award for Enterprise

Responsibilities

- Developing new sales leads and new clients, preparing quotations and project contracts
- Attending trade shows/conferences to promote the company
- Setting up new projects so they may be handed over to the installations team
- Monitoring the progress of existing projects
- Client liaison and problem solving

**CAREER
HISTORY**

YACHT MANAGER / NAVAL ARCHITECT - Nigel Burgess Ltd June 2000 to Feb 2004

Market leader providing charter, management and new construction services

Achievements

- Assisted in brokerage of five luxury large yachts
- Project Manager for the build of three 52 metre motoryachts (Amels 436, 440, 441), a 65m motoryacht and 30m barge, Tigred'Os

Responsibilities

- Project management of new build yachts including:
- Maintaining build program and budget
- Managing sub-contractors, prime contractors to facilitate build program
- Managed the operation of clients' yachts including all aspects of crew
- employment, contractor negotiations, Class requirements, security, statutory
- requirements and financial control
- New business development and marketing of the Management Department
- Preparation of tender documentation for Management and Brokerage proposals

**SHIP SURVEYOR – PASSENGER SHIP AND SPECIAL SERVICE CRAFT
Lloyds Register of Shipping July 1999 to June 2000**

- Approval of the structural aspects of large yachts and two luxury cruise ships in excess of 300 metres.
- Approval of naval vessels and testing of new approval software
- Development of electronic approval methods

NAVAL ARCHITECT Amgram Limited November 1996 to July 1999

- Superintendent for the delivery of two 20 metre Archer Class fast patrol boats for the British Ministry of Defence. Project value £2.2 million
- Assistance with the design of various projects including pilot and patrol vessels
- Project administration to ensure fabrication standards were adhered to

FIRST OFFICER – MASTER S.Y.Cyclos - October 1990 – October 1995

- Day to day management of luxury sailing yachts 38m and 26m
- Navigation and operation of the yacht including many ocean passages
- Management of refit at the Royal Huisman shipyard in Holland